



Sales Internship DACH region

PXL Vision AG is a Swiss ETH spin-off founded by former key employees of Dacuda AG (sold to Magic Leap). PXL's Daego® - digital alter ego - is a scalable software platform for identity verification, enabling the creation of trusted digital identities, helping businesses to reduce fraud, minimize cost of customer onboarding and increase sales conversion.

After the successful launch of our solutions in the Swiss market we now expand our sales teams to grow internationally.

Your mission!

You will support our DACH sales team and help drive our whole sales cycle by fulfilling the following tasks:

- Revision and creation of sales documentation
- Lead generation & nurturing of existing leads
- Preparation and execution of sales meetings
- Design of pricing proposals and commercial offers
- Support of contract negotiations and contract closing

In addition, you may support the management team with various business development activities and the execution of company projects.

That's you!

- Self-confident, communicative, and enjoy interacting with people
- Able to listen and to empathize with people
- Ambitious, energetic, goal oriented, and willing to learn
- Strong technical interest and good understanding
- Persistent, a creative 'out-of-the-box thinker', resilient
- Smart negotiator
- Proactive, independent, and always thinking two steps ahead

Your skills and qualifications!

- Bachelor or Master (or shortly before completion), ideally a technical degree
- At least some work experience, ideally in Sales and/or Marketing
- Proficient in German and very good oral and written skills in English, any other language is a plus
- Good Microsoft office skills (Word, Excel, PowerPoint)
- Experience with graphical design and/or video production is an asset, but no requirement

That's what you get!

- A unique opportunity to quickly acquire key sales skills in a truly entrepreneurial environment
- A challenging and rewarding sales job with an immediate impact on PXL's success
- An inspiring, motivated, dynamic and interdisciplinary team
- An international work environment with flat hierarchies and a goal-oriented culture
- Opportunity to become part of an ambitious, fast growing technology start-up in the heart of Zurich

Now! The internship is available immediately, minimum duration is six months. In case of very good performance the position may be transformed into a regular full-time position. Please send us your complete application (letter, CV, work certificates, diploma and grades) at jobs@pxl-vision.com. In case of questions you may call us anytime (+41 44 295 10 40).